

2026 Social Procurement Readiness Checklist

A strategic tool for Australian organisations

Social procurement is no longer optional—it's a strategic imperative for government, corporates, and organisations committed to measurable social impact. Use this checklist to assess your current maturity and identify the highest-leverage areas for 2026.

1. Strategy & Governance

- ☐ We have a documented social procurement policy or strategy
- ☐ Our social procurement targets are clearly defined and measurable
- ☐ Senior leadership actively champions social procurement
- ☐ We have assigned accountability (roles/responsibilities) for social procurement outcomes
- ☐ Our procurement governance framework includes social value criteria

2. Supply Chain & Supplier Engagement

- ☐ We have mapped our supply chain to identify social procurement opportunities
- ☐ We actively engage with social enterprises and diverse suppliers
- ☐ Our supplier onboarding process includes social value questions
- ☐ We track spend with social enterprises and Aboriginal businesses
- ☐ We provide support (e.g., capability building, payment terms) to enable social suppliers

3. Procurement Processes & Tools

- ☐ Social value criteria are embedded in our tender evaluation processes
- ☐ Our procurement team is trained on social procurement principles
- ☐ We use tools or frameworks to assess social value (e.g., Social Traders, Supply Nation)
- ☐ Contract templates include social procurement clauses and KPIs
- ☐ We have a process to verify and validate social enterprise credentials

4. Measurement & Reporting

- ☐ We track and report on social procurement spend and outcomes
- ☐ We measure social impact (e.g., jobs created, training provided, community benefit)
- ☐ Social procurement performance is reported to leadership and/or the Board
- ☐ We publicly report our social procurement outcomes (e.g., annual report, website)
- ☐ We use data to continuously improve our social procurement approach

5. Culture & Capability

- ☐ Our organisation understands the 'why' behind social procurement
- ☐ Procurement and business units collaborate on social value outcomes
- ☐ We have internal champions or a working group focused on social procurement
- ☐ Staff are aware of how to identify and engage social enterprises
- ☐ Social procurement is embedded in our organisational values and culture

Your Readiness Score

Count your ticks:

- 0–8: Foundation Stage – You need a clear strategy and governance framework
- 9–16: Developing Stage – You have momentum but need process and capability uplift
- 17–25: Mature Stage – You're leading the way; focus on innovation and impact measurement

*Need help building your 2026 Social Procurement Roadmap?
Let's talk. I offer focused Strategy Lab sessions to help you move from compliance to impact.*